



**TCB**  **GROUP**

# NEWSLETTER

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# Foreword

**By Managing Director - Darren Green**

Welcome to the first edition of the TCB Group newsletter.

I hope this provides a snapshot of what's been happening across the business. It has been an exceptionally busy period for TCB Group, reflecting both our continued growth and the trust our customers and partners place in us.

We've been busy strengthening our services by enhancing existing solutions while also introducing new ones to meet customer demands.

We've continued to invest in our people and international presence. Our Singapore team, in particular, has grown, and I'd like to extend a warm welcome to Kevin and Seraphine.

This edition also gives you the opportunity to get to know Eldon Hui, who leads our Singapore branch. Eldon is not only a valued colleague but a trusted friend who has been instrumental in our development in the region.



I also recognise that no progress would be possible without the dedication of our team. I would like to sincerely thank all our staff across TCB Group who have gone above and beyond in recent months. Your commitment and hard work ensure we continue to deliver for our customers, often under demanding conditions, and it is greatly appreciated.

Sincere thank you to our customers and agency partners for your continued trust. We understand that many industries are facing ongoing challenges, and we remain committed to supporting your operations every step of the way.

Across every market we serve, TCB Group is committed to delivering cost-effective, reliable and hassle-free logistics solutions, helping customers and agency partners move cargo with confidence across global supply chains.

Thank you for your continued support, and I hope you enjoy this first edition.

Warm regards,

*Darren Green*



# Meet The Team

## 10 Quickfire Questions With Eldon Hui

As Director of TCB Group's Singapore office, Eldon has been a cornerstone the business since joining in 2017. With a big personality and endless determination, he brings a blend of natural people skills and deep industry expertise. The kind of person you want in your corner when the pressure is on!

- 1. What do you enjoy most about working at TCB Group?** *Every day is a school day! Even after 30 years, I'm still learning and achieving.*
- 2. Your most memorable project?** *Humanitarian shipments for the Red Cross are always time-critical and high pressure but very special. Zero margin for error when peoples lives are at risk!*
- 3. One thing in the industry you'd love to change?** *The transactional mindset. Doing business should be an enjoyable experience for customers, not always just about the money.*



**4. What's your favourite song?**

*My karaoke go-to is Celine Dion - 'My Heart Will Go On'.*

**5. How do you spend your time outside of work?** *I've done lots of charity work and fitness events. I completed in 21km running event this month (but it's tricky to run and smoke cigarettes at the same time!)*

**6. What's the best advice you've ever received?** *Stay disciplined and focussed when facing a challenge. Most people look for an easy way out.*

**7. If you could have dinner with any historical figure, who would it be?**

*Zhuge Liang – a supreme military strategist from imperial China, known as the 'Crouching Dragon'.*

**8. What is the weirdest food you've ever eaten?**

*Fermented fish eggs. Do not recommend! The smell was terrible!*

**9. What is one thing on your bucket list?** *To live off-grid in rural Yunan, China for a few months. Imagine the peace and quiet!*

**10. What would the title of your autobiography be?**

*Taking Care of Business! (TCB)*



# New Service Launched

## Direct Import Consol - New York To Ireland

Isn't it great when things go according to plan!

Having launched in early March, our direct consol from New York to Dublin has been plain sailing so far (shipping pun intended!). The support from customers has been fantastic and we won't let you down.

We're still gauging the potential for a direct export service on the same route, so watch this space. Hopefully a certain American president doesn't throw another spanner in the works first.



# Staff Announcements

## Welcome Kevin and Seraphine

Our team in Singapore is growing fast! Please give a warm welcome to Kevin Wong and Seraphine Lim, the newest additions to our team out East! Kevin has joined our Operations team, and Seraphine joins us in a sales role, where she'll be charming new customers across the region.

On a separate note, Gareth McCaffrey is no longer with TCB Group. Irish agents should get in touch with Darren or Shane to explore the advantages of partnering with TCB Group.





# TCB Group Structure

## Our Group Structure Explained

TCB Group is built on three distinct operations, each playing a key role in supporting our global network. Our branches in the United Kingdom and Singapore operate as freight forwarders, working closely with both local and international businesses to deliver tailored shipping solutions.

In contrast, our Ireland operation specialise in freight consolidation, providing neutral, wholesale services designed to support Irish shipping agents. While we do continue to manage a small number of long-standing legacy clients, our core approach is rooted in transparency, trusted neutrality, and enabling our partners to grow with confidence.

Together, our three branches create a seamless support network for overseas agents. With a strong presence in Singapore, the United Kingdom, and Ireland, TCB Group offers dependable, on-the-ground expertise, ensuring our partners always have the local knowledge and support they need.



# **Project Spotlight**

## ***Exporting The Iconic Radley Ghost Rolls Royce***

In 2022 TCB Group managed the shipping of something truly special from Ireland to New Zealand.

The 1913 Radley Ghost is a historically significant Rolls-Royce Silver Ghost driven by James Radley in the gruelling 1913 Austrian Alpine Trial challenge, over 1,600 miles and across 19 mountain passes. Radley, a privateer, led a fleet of "Alpine Eagles" Rolls-Royces to victory in what was considered the toughest European endurance test of the era. And I'm assuming there was no sat-nav or heated seats in those days.

Then like a rockstar on a comeback tour, the Radley Ghost returned to the Alpine Trail a century later, to retrace its legendary route, accompanied by a modern Rolls-Royce equivalent. In 2019, it arrived in Northern Ireland for extensive restoration work which concluded in 2022. TCB Group were then given the task of returning the vehicle to its owner in New Zealand.



Working with specialist partners, our team ensured full compliance and protection measures, including safe vehicle preparation, secure container loading, and precision lashing to safeguard the asset during an 80-day, multi-leg voyage via Rotterdam and Singapore.

Throughout transit, we provided end-to-end oversight, managing port transfers, documentation, and customs clearance to ensure a seamless and secure delivery.

This project highlights TCB Group's expertise in delivering bespoke global logistics solutions with the utmost precision and care.

Shipping one of the world's most priceless cars crossing three continents? Just another day at the office.





# Service Highlight

## Rail Freight from China to Ireland - The Goldilocks Option

Not too slow, not too expensive - just right!

Our rail freight service from China to Ireland offers a compelling middle-ground option for Irish importers, bridging the gap between the speed of air and the economy of sea freight.

With a current 38-day end-to-end transit time and departures from Xi'an Rail Hub, this service supports cargo from across mainland China and South Korea, with seamless transshipment to both Dublin and Belfast CFS.

Remember that most shipping lines are still taking the scenic route around the continent of Africa! A middle-ground option might just come in handy.



# Improved Export Services

## Restructured LCL Exports From Dublin

Our Irish export operations have been given a spring clean, and the result is smarter, leaner services. We are now running two export consols ex-Dublin every week, supporting LCL exports worldwide.

### **Dublin to Singapore (APAC)**

A direct weekly service to Singapore, with onwards 2<sup>nd</sup> leg connections across Asia via the Globelink network. The container remains sealed throughout (including transshipment in Rotterdam), improving efficiency, reducing handling, and lowering risk.

### **Dublin to Rotterdam (Rest of World)**

For everything that isn't heading to APAC, our second weekly service runs to Rotterdam, where cargo is devanned and distributed onto onward routes serving North America, South America, Africa, and the Middle East.



# **New Online System**

## **Online Booking, Tracking & Document Portal**

Our new system was 'coming soon' for longer than expected but the results are worth the wait. Our enhanced online portal now streamlines operations, automates updates, and makes managing shipments faster and more efficient.

- ✓ Online Bookings
- ✓ Documents Portal
- ✓ Real-Time Tracking
- ✓ Automated Notifications
- ✓ Reduced Paperwork
- ✓ Streamlined Communication

We have started an upgrading process for existing users of our portal, and encourage all others to get in touch to get set up on the system.



# Brain Teaser

Win A £150 Voucher

Solve our brainteaser for a chance to win a £150 voucher (and claim the bragging rights!)

A winner will be randomly selected from all correct answers emailed to [shane@tcbgroup.com](mailto:shane@tcbgroup.com). The deadline for entries is the 31st May.  
Good luck!

What number replaces XX in the following sequence?

**20, 03, 02, 07, 18, XX, 21, 16**

(PS: This is a logical puzzle, not a mathematical one)



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